



2. securPharm European Conference on the Falsified Medicines Directive

22.7.2015
for German pharmaceutical industry,
wholesalers und pharmacies

23.7.2015
for international stakeholders





Welcome to the 2. securPharm Infoday

Frankfurt, 23rd, July 2015


5 Questions to set the mood

1. Do we need the Falsified Medicines Directive (FMD) at all?
2. Who is responsible for its successful implementation?
3. How much time do we have/need until then?
4. What are the biggest challenges?
5. How to start your own project?

Counterfeits in the legal supply chain 2009 - 2015

Strong increase and all product categories affected



year	product	categorie	destination	source	
2009	Combivir (HIV)	Rx-Original	Germany	Afrika	
2011	Botox	Import	Germany	Polen	
					Enacting of the FMD + Start securPharm
2012	Avastin	Rx-Original	USA	Egypt (?)	
2013	Sutent	Rx-Import	Germany +?	Europe	
	Pegasys	Rx-Import	Germany +?	Europe	
	ASS	OTC	France/Spain	China (?)	
	Omeprazol	Generic	Germany	Germany	
2014	Alli (Orlistat)	OTC	USA	(?)	
	Herceptin,, Alimpta, Humatrope, Sutent, Gardasil, Avastin	Rx-Import	Germany +?	Europe	
2015	Humira, Viread, Neulasta	Rx-Import	Germany +?	Europe	
	Viagra	Rx-Original	Germany +?	?	
	Petnidan	Rx-Original	Germany	Turkey	
				

Since 2014: new „counterfeit-business-model“ in Europe:

Theft of high priced drugs and recirculation to market, also partly manipulated (=counterfeit).

2014 : 40 products affected with totally 390 transactions!

Who is responsible for successful implementation?



- **Success and responsibility**

Note issued by EU-commission as of 31. January 2014

*...the **repository** containing the unique identifiers **will be set up and managed by stakeholders**. National competent authorities will be able to access and supervise the database.*

- **securPharm is a stakeholdermodel!**

manufacturers, wholesalers and pharmacist jointly set up,
manage and run the verification system.

Major burden: manufacturers

Roadmap for FMD implementation



March 2011
Foundation
securPharm e.V.

January 2013
Start securPharm-
real life testing

Q4 2015
Start data upload
via EU-Hub

End of 2017
Switch to serialized
packs completed

Q4/Q1 2018/19
End of "bringing to market" for Rx-
packs without safety features

6/2013
End of pilot-
phase

**12
M**

1 year training period for
serialization data
management

2011 2012 2013 2014 2015/2016 ...2018 2019

**54
month**

**36
month**

July 2011
Enacting of
EU-FMD

+
Start
Delegated act process

Q3 2015 „scheduled“
Issuing of delegated acts

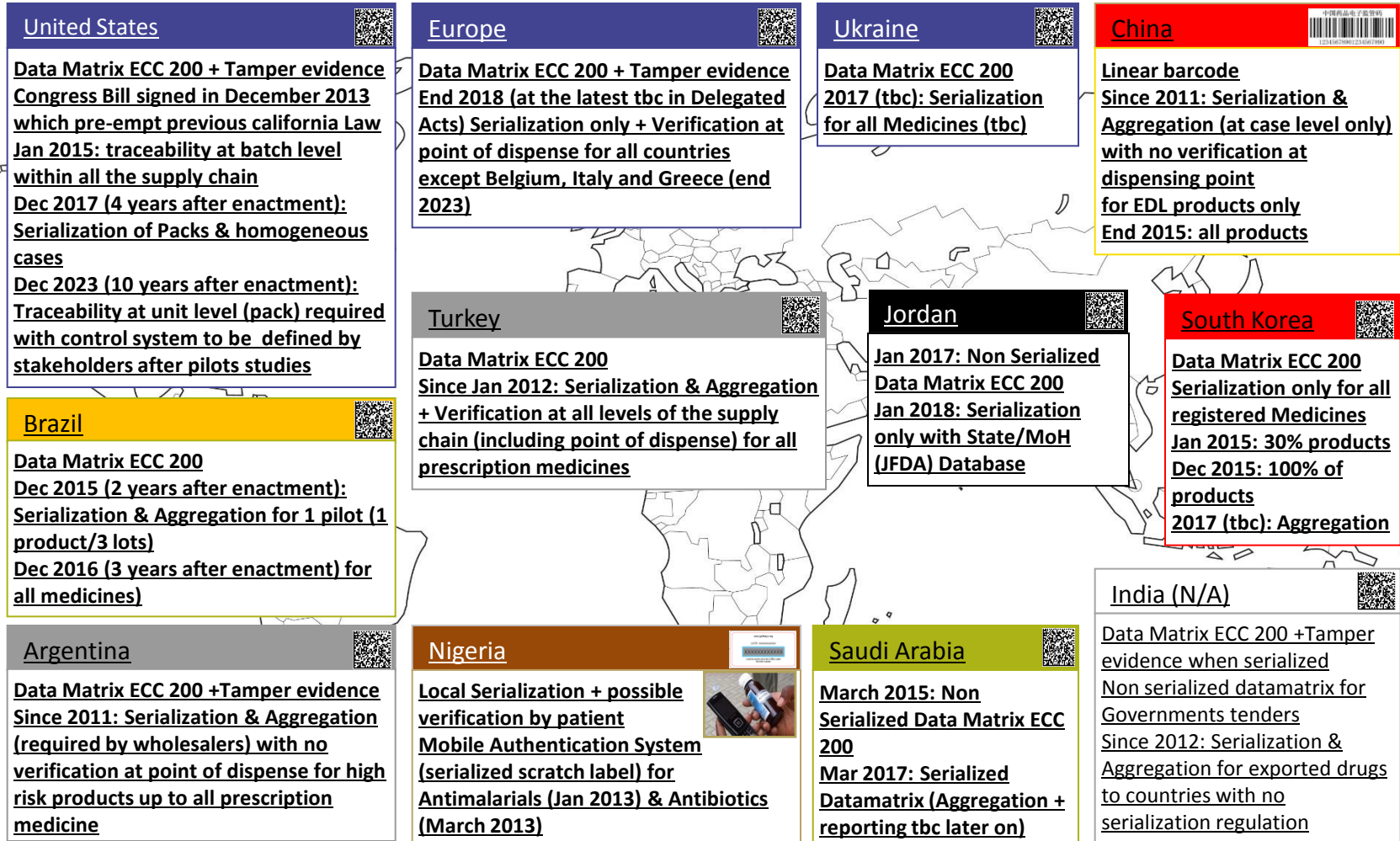
Q4/Q1 2015/16
Enforcement
delegated acts
= completion of law
setting process

**Q4/Q1 2018/19
(2015+3)**
Provisions of the FMD must
be implemented in all EU
member states..

"No dispense without
verification!"



Global challenge: Coding & serialization



Already enforced 2015 2016 2017 2018

Coding & serialization - the underestimated challenge

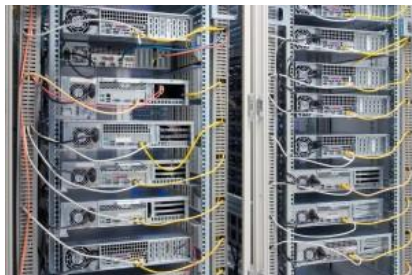
- Application of an unique identifier (+ tamper evidence feature) to all Rx-products.



2D-Datamatrixcode

- product number (PZN)
- serial number
- batch-No
- expiry date

- Zero-defect verification of all serialized Rx-packs. This requires timely, sound and complete data-upload into the national verification systems for all marketed packs. No dispense without verification!



Network of challenges



Protect patients from
counterfeits in the legal
supply chain



Setting up and „living“
of a stakeholderteam

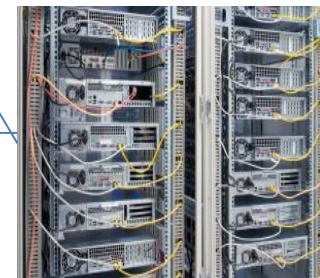


Maintain marketability of
serialized products

and avoid supply
bottlenecks



upgrade of nearly all production
lines worldwide
for coding and serialization and
tamper evidence



setting up of
100% - Zero fault
verification infrastructure

Dos and Donts for a successful FMD-implementation



Dos

- ✓ **Set up and „live“ your national stakeholderorganisation**
 - rules for cooperation
 - financing and cost sharing
- ✓ **Get in touch with your national competent authorities**
 - practical conditions for „access and supervision,,
- ✓ **Shape your national verification system**
 - common or segregated databases?
 - blueprint or national solution?
 - local or multicountry solution?
 - suitable partners for multicountry-solutions?
- ✓ **Select your systemprovider**
 - EMVO approved blueprint providers: Aegate, Arvato and Solidsoft
- ✓ **GO: Start practical testing under real life conditions as soon as possible**

Donts

- ✓ **Don't loose time!**